

# Operations Lead

## Your Job

As a leader of the operations team, you will be at the center of our core business. The operations team has one key objective: make sure our data are correctly collected and delivered to our final customers. The job of the operations team starts as soon as a project is sold.

The communication between our customer team (account manager) and operations is key, you'll translate business requirements into technical specifications. In collaboration with this team you'll plan the priorities of the operations.

As a leader of the operations team, your role will also be to challenge the processes, documentation and tools already in place. You will also take an important role in leading the operations team.

## Your profile

You have:

- A university degree with an IT, economic, industrial or scientific orientation
- Analytical, and problem-solving skills
- Technical knowledge and hands-on experience working with data
- Project management skills
- You are fluent in English

On top that:

- You are eager to learn how to work with our software
- You are a fast learner and able to work autonomously
- You are stress resistant. You do not fear the hardness of the task and are ready to run the extra mile to reach the goal.
- You like taking on new challenges. You are able to understand a complex process and go outside of documentation to complete an unusual task.
- You have an eye for details. The quality of your work will be key for Amoobi's clients.
- You are comfortable with process repetition. There are a various number of tasks to do and these need to be reproduced for each project.



## About Amoobi

Amoobi is an innovative and fast-growing scale-up. We have built a unique technology that uses 3D optical sensors to automatically track and measure the customer journey through brick and mortar retail stores. Using these sensors, we can derive insights and recommendations for store optimization. Our vision is to become the market leader in retail space analytics, and help retailers and brands make their store space easier, more efficient, and more enjoyable for customers to shop. This improves customer loyalty and overall sales. In a world where physical retail is challenged by ecommerce, we are bringing an innovative way of measuring and improving the customer experience in-store.

Amoobi has an international presence, operating in more than 10 countries. Our client base includes some of the world's largest retailers and FMCG players, including CVS, the Walmart Group, Tesco, Ikea, Media Markt, Carrefour, Delhaize, Metro Group, and P&G among others. We currently operate across Europe and North America, with our head office in Belgium and our North America office in New York City. We are growing fast (>50% year over year) and we would like to accelerate our growth to become the leader for merchandising optimization through in-store analytics.

Amoobi values its culture, and your fit with it is a key criteria for joining the team. At Amoobi, we seek the highest quality in everything we do. We reach that through our commitment to support our fellow colleagues and to deliver the best insights to our clients with honesty. Above everything, we focus on the team and our ability to progress together while having fun. The ideal candidate will bring fun to the team and help us provide new and existing clients with more high-quality insights via an extraordinary commitment to the team and our goal.

We want to make Amoobi a fun and flexible environment to work in. We organize monthly fun activities and we offer flexibility with up to 3 days of home working per week and a large flexibility on how you organize your work.

**To apply, send your CV and a short note about why you think you are the right candidate to [jobs@amoobi.com](mailto:jobs@amoobi.com).**